

eSynergySolutions

Common Interview Questions

Before the interview think about your responses to the following most commonly asked questions. Go through your responses before every interview and try to tailor them to the particular role/ company you are seeing. Then practice until you feel confident with any of these questions.

Questions About You:

- Why do you want the job?
- What skills do you think you need to do the job?
- What can you offer?
- Are you willing to travel?
- Why should we employ you?
- How long will it be before you are making a real contribution to the company?
- How ambitious are you?
- Why did you choose a career in IT?
- How long have you been looking for a new job?
- Do you prefer to work in a small, medium or large company?
- How would you describe yourself?
- How could you improve yourself?
- What are you looking for in a new job?
- What would your ideal job be?
- Are you considering any other positions at the moment?
- Did you feel you progressed satisfactorily in your last job?
- Are you a leader?
- How do you handle criticism?
- What sort of manager are you?
- Do you work well with others? Or are you a loner?
- Are you self-motivated?
- Are you accepted into a team quickly?
- Can you act on your own initiative?
- What motivates you?
- Do you know how to motivate other people?
- What do you dislike doing?
- What problems did you encounter in your last job?
- Do you feel you are ready to take on greater responsibilities?
- Can you work under pressure?
- What are your career goals?
- Have you been responsible for implementing quality standards?
- What interests do you have outside work?
- Why do you want to work for this company?
- What interests you about particular products or services?
- What can the company offer that your previous company cannot?

Questions About Your Current/Previous Job:

- What did you think of your manager/supervisor co-workers and subordinates?
- How did you get on with them?
- What did you do on a day to day basis?
- What was your greatest success? How did you achieve it?
- What has been your biggest failure?
- What did you earn in your last job?
- What level of salary are you looking for now?

Questions About Your Current/Previous Employer:

- What do you think of your last employer?
- Why did you join your previous employer?
- Why are you leaving?
- Explain the structure of your last company and where you fitted in.
- Questions you may want to ask in return :
- What will be my responsibilities?
- Where will I fit into the overall company structure?
- Who will I report to?
- Where do they fit in the structure?
- Who will report to me?
- What do you expect me to do in the first 6 months?
- What level of performance do you expect from me?
- Who are your customers?
- Where is the company going? Upwards? Expansion plans?
- What are the chances of advancement/promotion in this position?
- Will travelling be required in this position?
- Will relocation be required now or in the future?
- What training do you provide?
- When will you decide on the appointment?
- What is the next step?

Factors that can cost you the job:

- Being unprepared for the interview
- Being late
- Poor manners
- Complaining about previous employers
- Failing to communicate clearly
- Being aggressive or superior
- Making excuses
- Looking scruffy
- Lacking enthusiasm
- Being evasive or vague in your answers
- Appearing greedy for money or promotion